

The Finance Connection at UCSB

“Placing Gauchos on Wall Street”

Fall 2021 Introductory Meeting

The Board

Ramis Abdo

Co-President

- Senior studying Economics
- Accepted a full-time offer with Evercore M&A in New York City
- Previously interned with RBC in their Leveraged Finance group and Corner Capital Advisors

EVERCORE

Ashwin Soitkar

Co-President

- Junior studying Financial Math and Statistics
- Corporate Finance Summer Analyst at Intuitive Surgical
- Previously interned with Commerce Capital Group



Joe Hickey

Executive Advisor

- Senior studying Economics
- Accepted full-time offer at FT Partners in San Francisco
- Previously interned with Corner Capital Advisors



Katie Kao

Chief Marketing Officer

- Junior studying Economics & Accounting
- Incoming KPMG Deal Advisory Intern
- Currently an investment associate intern for High Water Capital



The Board

Jaxon Kim

VP of Finance

- Senior studying Economics
- Accepted full time wealth management offer at PNC
- Previously interned at Salem Media Group



Christine Tu

VP of Marketing

- Sophomore studying Economics & Accounting
- Pursuing investment banking internships
- Part of Investment Banking Workshops

Ben MacDonald

VP of Development

- Sophomore studying Economics
- Previously interned at GS Capital
- Part of Investment Banking Workshop

Alex Alazzawi

VP of Operations

- Sophomore studying Economics & Accounting
- Intern as an investment banking analyst at Viant Group
- Part of Investment Banking Workshop

The Advisory Board

Lindsey Wilde - Hedge Fund | Class of 2005

Director, Business Development at Element Capital (New York, NY)

Past: Goldman Sachs, RBS Global Banking & Markets, Wells Capital Management

Lorenzo Enriquez - Investment Banking & Private Equity | Class of 2015

MBA Candidate at Harvard Business School (Boston, Massachusetts)

Past: Cerberus Capital Management, Morgan Stanley, Commerce Capital Group, Eureka Capital Partners

Alexander Trebby - Security Lending | Class of 2013

Security Lending at Goldman Sachs (New York, NY)

Michael Chong - Investment Banking | Class of 2020

Investment Banking Analyst at Corner Capital Advisors (Austin, TX)

Past: Armory Securities

Mark Zanoli - Investment Banking | Class of 1988

Global Chairman at Barclays Investment Bank (San Francisco, CA)

Past: Managing Director at UBS and JP Morgan

What is the UCSB Finance Connection?

- Student-run organization dedicated to informing, educating and placing students in fields of finance such as:
 - Investment Banking
 - Private Equity
 - Asset Management
 - Equity Research
 - Sales & Trading
 - Venture Capital
 - Corporate Finance

Overheard in Isla Vista - The Accounting Route

“UCSB is an accounting school, so I’m going to be an accountant!”

Why Consider a Career in Finance?

- **Gain an Understanding of Business and Financial Markets**
 - Gain invaluable exposure to corporate strategy and execution (High Profile Mergers & Acquisitions, Unicorn Startup Fundraising, Hedge Fund Investing, and plenty more).
- **Challenging and Engaging Work**
 - Work with like-minded peers who are motivated, talented, and passionate. You'll have an actual hand in massive transactions, which will require challenging and intellectually stimulating work.
- **Exit Opportunities**
 - Unparalleled exit opportunities into Corporate Development, Buy-Side (Private Equity, Venture Capital, Hedge Funds), top MBA programs, or even the startup world. There is no better way to start your career.
- **Compensation**
 - Compensation in finance is historically the best compared to all other post undergraduate options. With recent pay increases, you can clear well over 200K in your first year.

UCSB Finance Connection

The Finance Connection



Finance Connection

Education

- Valuation
- Accounting
- Financial Markets
- Financial Modeling
- Interview Prep

Networking

- Bringing alumni back to speak
- Learning from members with previous experience

Job Placement

- Internships
- Full-time jobs
- Ultimately giving back to the FC community after receiving your offer

Bridge the gap between UCSB and Wall Street

Notable Placement from Finance Connection



EVERCORE

Morgan Stanley

J.P.Morgan

CREDIT SUISSE 

MOELIS & COMPANY



BANK OF AMERICA 

BlackRock.



COWEN



Greenhill

P I M C O

 OAK HILL CAPITAL

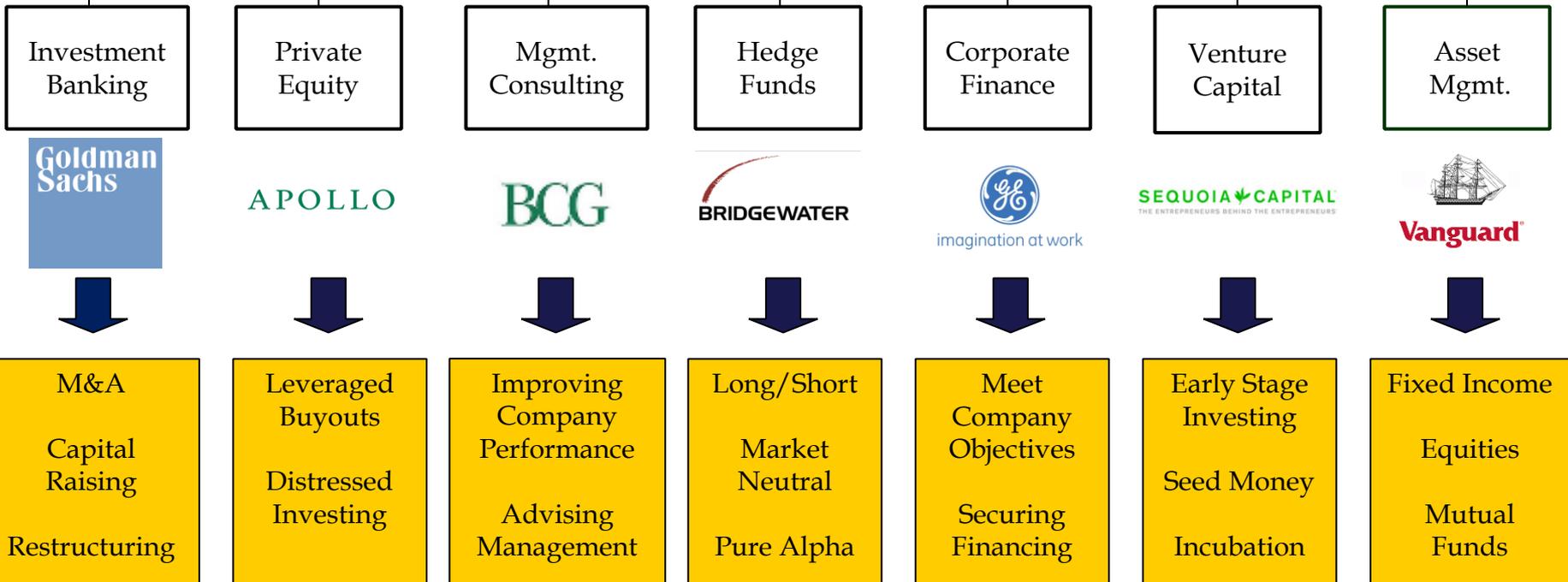
cerberus

 MACQUARIE

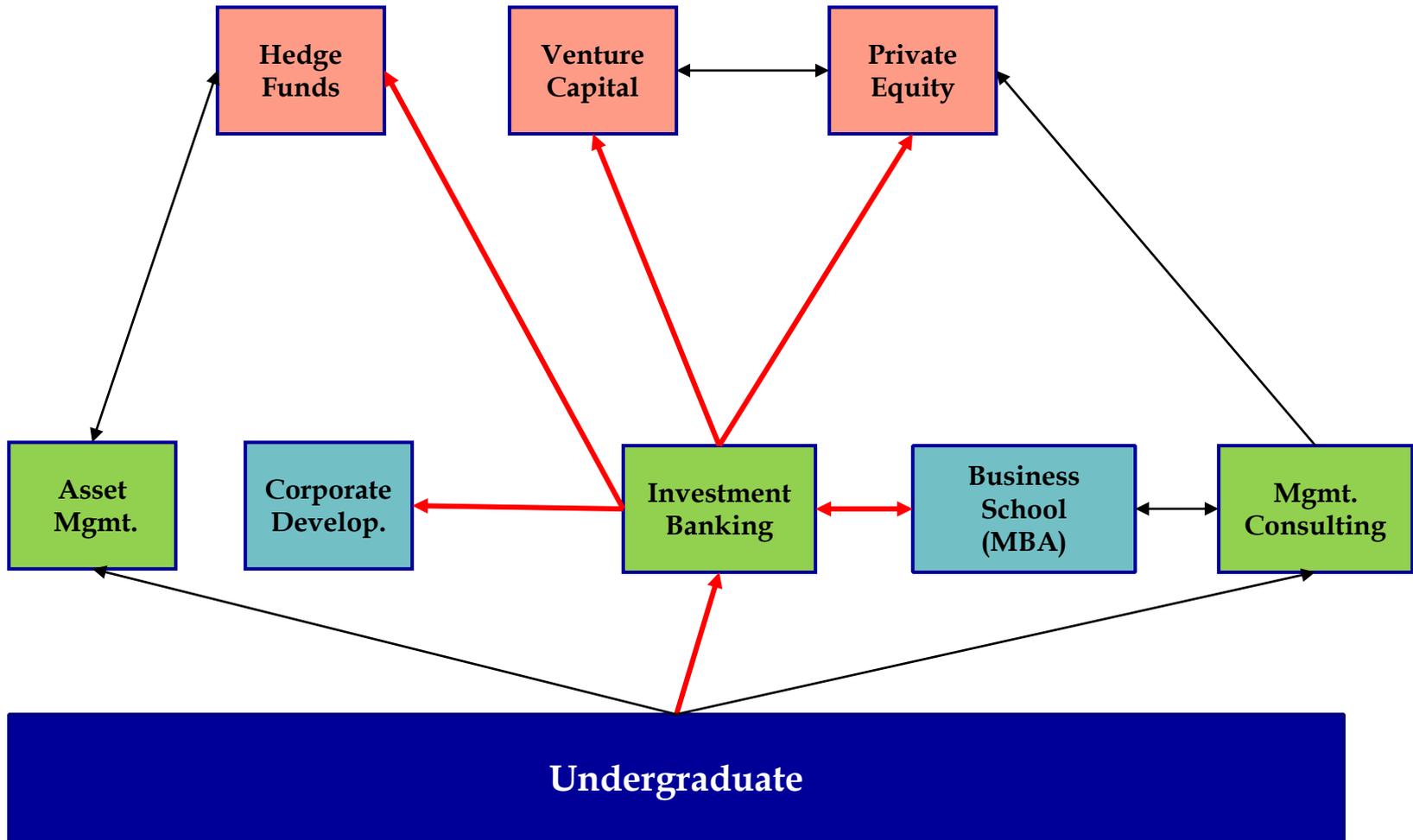
Target Verticals

The Finance Connection

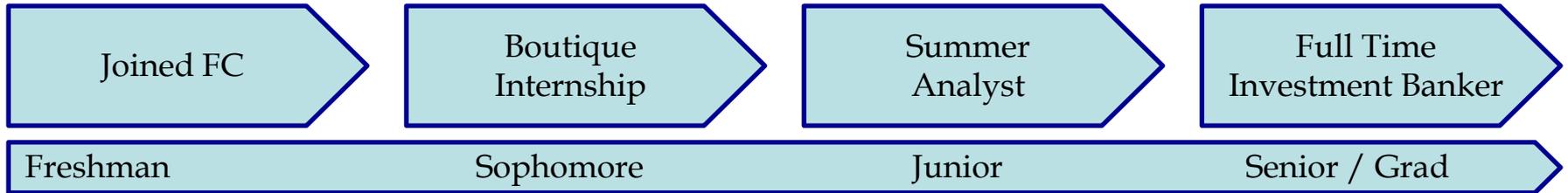
Verticals of Finance



Typical Career Paths



UCSB FC Success Stories



Joined the Finance Connection as a freshman,
held multiple leadership positions

Interned at a local investment bank to gain
experience, studied for interviews



Recruited for investment banking Summer
Analyst programs in spring Sophomore Year



Performed well in the internship, returned
as an analyst after graduation

UCSB FC Success Stories

This path is **the way** that Gauchos get jobs on Wall Street



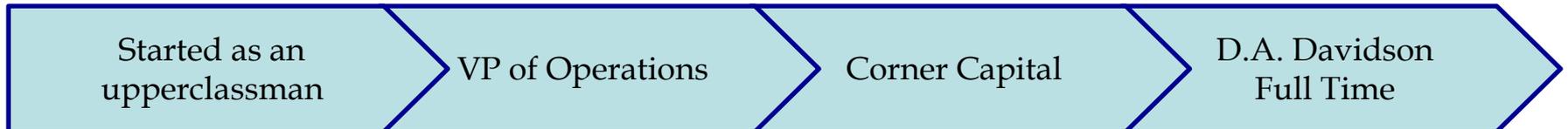
Class of 2021



Class of 2021



Class of 2020



Class of 2020

Investment Banking

What do investment bankers do anyway?

Investment bankers advise major companies on corporate-level transactions such as mergers & acquisitions, equity and debt issuances, and other strategic actions. Essentially, they connect corporations who need money to corporations that have money.

M&A Execution

- Mergers & Acquisitions
 - Advising the client on selecting a target/buyer, negotiating purchase price and terms of the deal, due diligence, financing, and execution of the transaction
 - Frequently working with sponsors pursuing LBOs
 - This process involves working with multiple parties with large invested interests while dealing with the transaction at both a higher strategic level and in the tiny, but important, details

Capital Raising and Restructuring

- In restructuring investment banking (RX, RSSG), your role is to advise a company in a distressed situation (heavy litigation, inability to meet debt obligations)
- Another major role of investment banks is supplying capital to companies to pursue transaction, maintain operations, or pay down debt
 - When raising **debt capital**: use own funds combined with funds from other banks/investors to lend to the company seeking capital
 - When raising **equity capital**: markets its client to large investors in order to amass potential buyers of the client company's equity

I-Bank Structure

Sales & Trading / Research	Investment Banking Division	Other
<p align="center">Sales & Trading</p>	<p align="center">Industry / Coverage Groups</p>	<p align="center">Financial Advisory / Private Client</p>
<ul style="list-style-type: none"> • Equities • Commodities • Currencies • Government Securities • Equity & Credit Derivatives • Convertible & Equity Linked • Mortgage backed/ Asset Backed • Fixed Income 	<ul style="list-style-type: none"> • Financial Institutions • Industrials • Tech / Media / Telecom • Aerospace & Defense • Natural Resources • Real Estate / Gaming / Leisure • Financial Sponsors • Consumer Retail • Healthcare • BioTech 	<ul style="list-style-type: none"> • Advisory Services for individual investors
<p align="center">Research</p>	<p align="center">Product Groups</p>	<p align="center">Asset Management</p>
<ul style="list-style-type: none"> • Equities • Commodities • Credit 	<ul style="list-style-type: none"> • Leveraged Finance • Mergers & Acquisitions • Restructuring • Ratings Advisory 	<ul style="list-style-type: none"> • Manage portfolios of various securities and assets
<p align="center">Private Equity & Merchant Banking</p>	<p align="center">Capital Markets</p>	<p align="center">Insurance Services</p>
<ul style="list-style-type: none"> • Invest in and lend to companies using both bank and/or principal capital 	<ul style="list-style-type: none"> • ECM: Equities, convertible & equity linked, private placements, derivatives • DCM: Loan, high yield, municipal finance, structured credit, investment grade 	<ul style="list-style-type: none"> • Provide individual & enterprise insurances services
		<p align="center">Commercial Banking</p>
		<ul style="list-style-type: none"> • Bank and credit services for businesses
		<p align="center">Retail Banking</p>
		<ul style="list-style-type: none"> • Bank and credit services for individuals
		<p align="center">Transaction Banking / Prime Brokerage</p>
		<ul style="list-style-type: none"> • Provides securities services & other services to professional investors

Interaction Between Different Groups



Different Types of Investment Banks

Bulge Bracket

- Primarily large cap sizes with transactions sizes usually in the billions or high hundreds of millions
- Full-service banks, offer many other services besides investment banking
- Brand is known beyond finance
- Carry a balance sheet to provide financing
- More bureaucratic
- Excellent exit opportunities provided that you're in a strong group

Goldman Sachs

Morgan Stanley

Elite Boutique

- Technically called Independent Advisory
- Work on the same deal sizes as bulge brackets, although will occasionally work with smaller transactions
- Generally focused only on advisory (M&A and Restructuring)
- Smaller headcount and less bureaucracy
- Tend to have higher compensation
- Excellent exit opportunities

EVERCORE

MOELIS & COMPANY

Middle Market

- Offer a variety of services and have a wide geographical presence, but work on smaller deals on average (hundreds of millions or low billions)
- Tend to specialize in certain products or industries (ex: Jefferies Healthcare)
- Exit opportunities can be strong depending on the group but not as available as bulge brackets or elite boutiques



Capital Markets

Jefferies

Investment Banking Responsibilities

- The daily responsibility of a banker depends highly on his/her seniority and position
- As you become more senior, responsibility shifts from execution to generation

Junior Members - Analyst & Associate

Focus on Deal Execution

- Analysis and valuation
- Industry and company research
- Legal document production
- Diligence
- Manage buyers and sale process
- Highly technical and hands on throughout the deal
- SVPs may begin to source deals depending on firm

Senior Members - Vice President & Managing Director

Focus on Deal Generation

- Networking, relationship building (client-facing roles)
- Call on institutions, investors, companies and coordinate with other constituents
- High level strategic thinking and guidance on direction

Private Equity

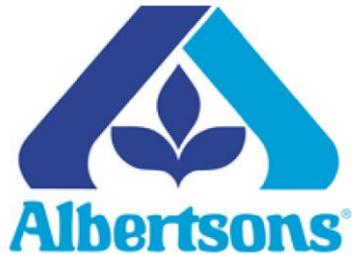
Why use Leverage?

- Imagine buying a lemonade stand with its own future cash flows
- Leverage magnifies your gains.....and losses
- Can make larger investments without using your own equity
- Interest payments are tax deductible

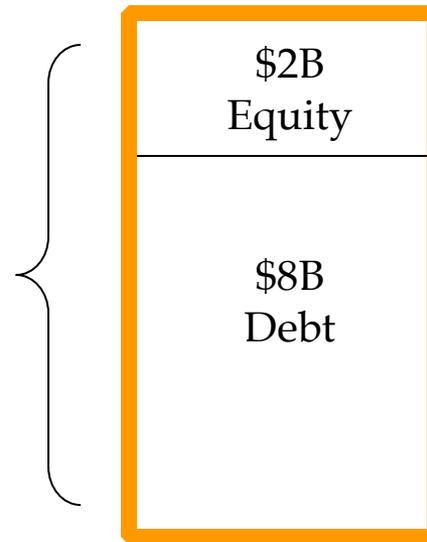


- **How can you buy a company for \$10 Billion, sell it for \$10 Billion 5 years later and still generate a profit?**

The Beauty of Leverage



**\$10
Billion**

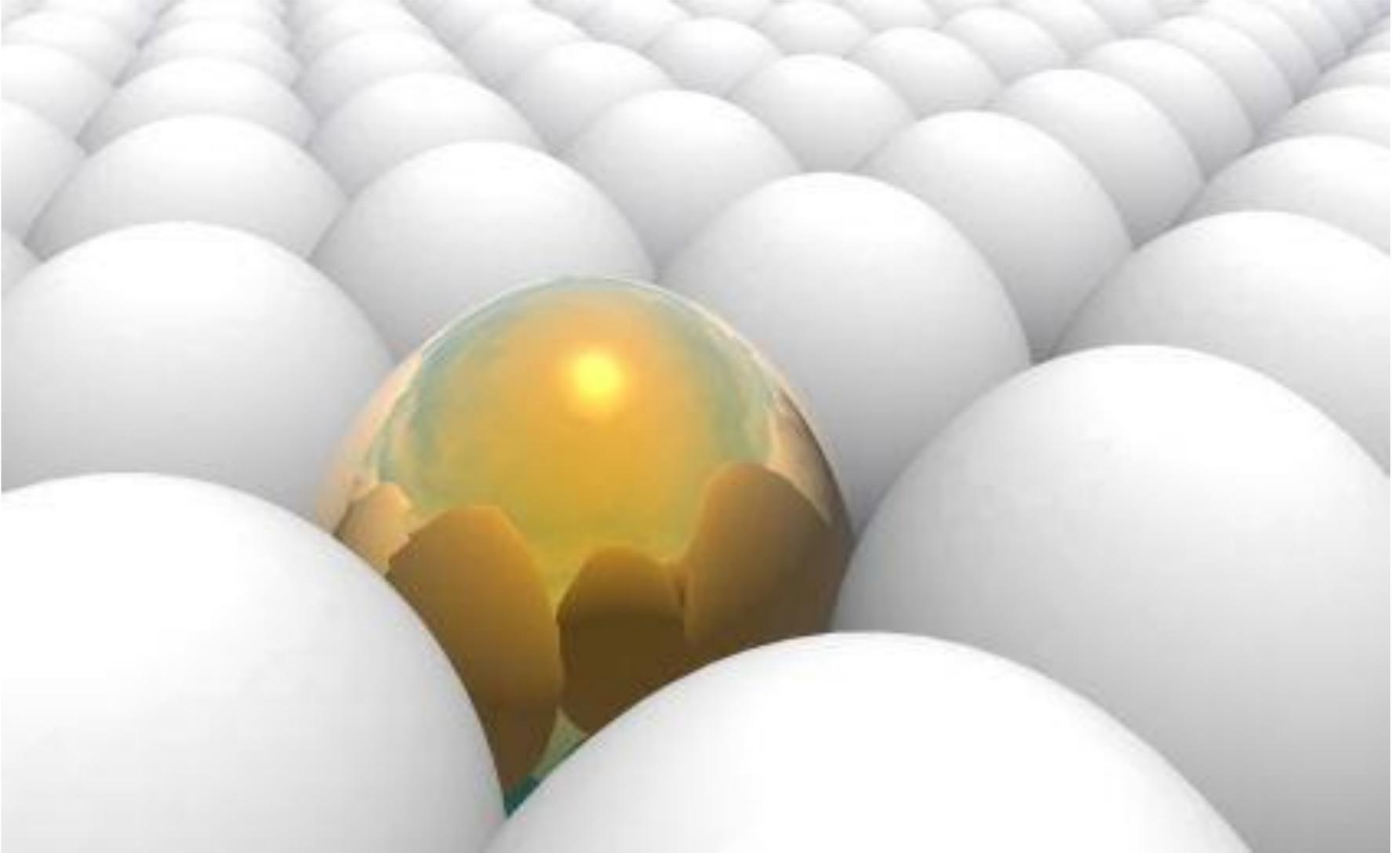


Year 1	Year 2	Year 3	Year 4	Year 5
\$2B CF/Yr \$6B debt left	\$2B CF/Yr \$4B debt left	\$2B CF/Yr \$2B debt left	\$2B CF/Yr No debt left	Company sold for \$10B ROI = 500% \$2B CF + \$10B Sale = \$12B

What is Private Equity?

- Investors/funds that make investments in private companies or conduct buyouts of public companies
- Take company private for 3-7 years then “Exit” via an IPO or sale
- What do PE firms invest in?
 - **Equity:** Public (Exchange-traded) & private
 - **Debt:** Distressed; mezzanine capital; high-yield (Junk) bonds
 - **Real Estate:** Commercial, residential, hospitality, leisure
 - **Divested Assets:** Divisions, units
- Prefer to acquire controlling stakes in companies (>50%)
- Typically conduct Leveraged Buyouts (LBO’s) where transactions are largely funded by debt

Venture Capital



Venture Capital (VC)

- What is Venture Capital?
 - Private investing in early-stage high growth companies, usually startups
 - High-risk, high-return investing – most startups fail
 - Provide capital to enterprises too small to fund through public markets
 - Day to day: Source investment ideas, meet with founders, execute investments, manage and assist portfolio companies
 - Focus on industries such as software, financial technology, deep technology (medical, computing, etc.), and biotechnology
 - VC funds will invest at various stages of financing, from pre-seed and seed rounds to Series A, B, C, and onward
 - Relevant resources: Axios Pro-Rata, TechCrunch, Y-Combinator

Paths to Venture Capital

- **Venture capital is generally not a viable starting point from UCSB**
- Entry into VC often represents a start of a second career
 - Founder of a notable or highly valued startup
 - Investment banking analyst in relevant industry
 - Manager of established company
 - Equity research analyst
 - Top MBA candidates (mostly Stanford)
- Few alumni work in VC, but those who do started at the best bank possible
- Most relevant groups: Technology, financials, and consumers

Differences Between VC and PE

- VC is a subset of PE, both are broadly private investing
- HIGH growth industries and smaller, non-controlling investments
- VC expects most investments to fail, few wins to provide nearly all returns
- Instead of financial engineering leveraged buyouts in PE, VC evaluates companies on a range of metrics designed for pre-profit businesses
- Common VC terms: Total addressable market (TAM), product-market fit, life-time value to customer acquisition cost (LTV/CAC), run rate basis, etc.
- Note: Growth equity is like VC. Growth funds invest at the mid to late stage of startups to scale proven business models

Top 10 VC firms in 2020 by Number of Deals

1. Sequoia Capital, 66 deals
2. Accel, 59 deals
3. A16Z / Lightspeed Venture Partners, both 51 deals
4. N/A
5. Insight Partners, 46 deals
6. General Catalyst / Index Ventures, both 41 deals
7. N/A
8. Greycroft, 39 deals
9. Google Ventures, 37 deals
10. Bessemer Venture Partners, 36 deals

SEQUOIA 

ACCEL[®]
PARTNERS

a16z
ANDREESSEN HOROWITZ

 **Lightspeed**

INSIGHT
VENTURE PARTNERS

Corporate Finance

What is Corporate Finance?

Corporate finance focuses on how a specific company runs in order to maximize profits and minimize costs. A professional in this role focuses on the day-to-day financial operations and handles short and long-term business goals.

Financial Planning & Analysis (FP&A)

- Has the main function of analyzing the current results of the company
- Preparing short and medium-term forecasts (limit of about 5 years ahead)
- Implement the strategic objectives of the company and provide executives and business partners with information to make key company decisions
- Deal with significant amounts of data – model and forecast financial operating trends

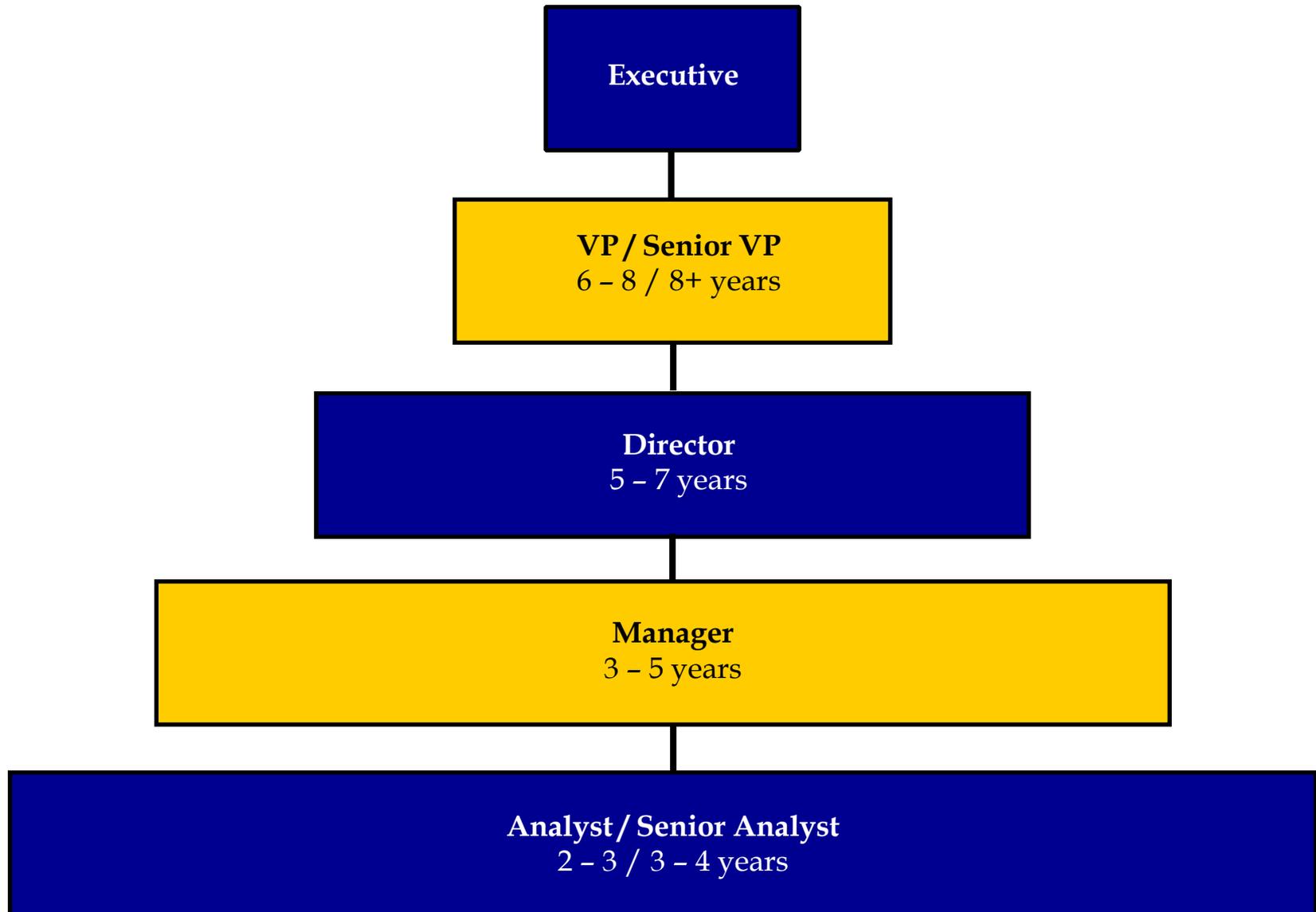
Treasury

- Manages the company's cash, debt (amortizations, and company equity)
- Handles company liquidity and financial investments, focused on optimizing the company's capital structure
- Monitoring company debt and equity issues
- Analyze and consolidate monthly/annual financial results, present to key stakeholders

Controller

- Controls the financial accounting of the company. Fundamental to ensure company activity is recorded by and meets the law
- Does not deal with projection; focuses on making sure reported data is correct
- Have in-depth knowledge about company operations and work with external auditors

Corporate Finance Hierarchy



Corporate Finance Responsibilities

As you acquire more experience, your primary responsibility shifts from data analysis to professional and financial management.

Analyst / Senior Analyst

- Find and validate large amounts of data correlating to project
- Forecast data trends and predictions; showcase data in a model and/or dashboard
- Discuss results with manager and specific business partners

Manager

- Manage team and separate responsibilities and prioritize projects
- Create various projects to improve operations within the team and work with analyst(s) to solve and complete
- Discuss results with director and provide thoughts on project impact on the team
- Meet with extensive range of business partners to collaborate on projects and find reasoning for certain results

Director

- Meet with manager and discuss results with VPs and impact on company
- Gain additional information from other teams/departments and use that information to provide key insight into forecasting and analysis
- Represent team during company meetings and focus on optimizing operating processes

Corporate Finance Responsibilities

Vice President / Senior Vice President

- Manage multiple teams within Finance (ie all operations teams)
- Collaborate with various departments and see how Finance can improve its processes to make other departments more efficient
- Speak with directors about major projects and submit approval
- Provide approval for headcount forecasts and revisions

Executive (CFO)

- Make key company-wide business decisions based on financial markets, competitor news, and strategy meetings with other executives
- Immense knowledge of the company and the related sector, tens of years of experience
- Discuss projects and innovations with executives and SVPs
- Guide the company's financial future and serve as the face of the entire Finance department

Where can I get a Corporate Finance role?



Management Consulting

Join 180 Degrees Consulting!

Want to gain real world consulting experience?

NOW RECRUITING



180Degrees
CONSULTING
UCSB

Application Due: Saturday, OCTOBER 9th

What We Offer

-  Gain hands-on consulting experience
-  Access to recruiters, training, and mentoring provided by the top consulting firms
-  Work in an environment with like-minded students at the world's largest university-based consultancy
-  Create a lasting social impact
-  Position yourself for consulting recruiting while helping social enterprises and non-profits to maximize their potential

Where We Go



Contact Us

-  ucsb180dc.com
-  ucsb@180dc.org
-  facebook.com/ucsb180dc
-  instagram.com/180dcucsb

Application Link





Hedge Funds



What is a Hedge Fund?

Hedge Funds: there is no exact definition!

- Generally private pools of capital (there are exceptions)
- They are not liquid investments
- Some funds have lock up periods of up to two years
- Funds limit the number of investors in order to minimize regulation
- Flexible investment strategies
- Absolute returns
- Use of leverage
- Incentive fees on top of management fees (2 and 20 payouts)

Hedge Fund Strategies

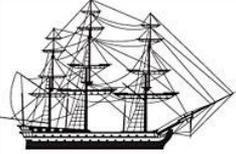
- Long/Short
- Arbitrage (exploit trends or inconsistencies)
- Event driven (exploit special situations)
- Macro (invest in foreign securities, currencies, commodities, etc.)
- Activist (influence board into action)
- Distressed (take positions in restructuring and high yield debt)

BLACKROCK

SS&A[®]
STATE STREET GLOBAL ADVISORS

 **Fidelity**[®]
INVESTMENTS

Asset Management

 **Vanguard**[®]

P I M C O
*Your Global Investment Authority.*SM

What is Asset Management?

Asset Management:

Prudent administration of investable (liquid) assets, aimed at achieving an optimum risk-reward ratio

Source: BusinessDictionary.com

Synonyms: Investment Management, Money Management, Fund Management, Portfolio Management

“The industry is built around people who would like to have their money managed, whether it’s for pension funds, 401(k) plans, endowments, foundations, high-net-worth individuals, families or trusts.”

Investment management relies on customers who feel comfortable “giving money to a professional and saying, ‘You’re on the pulse of the market. Watch my money for me. Manage it for me.’ Investment managers have the autonomy to do this without clearing every trade with our clients.”

Source: Vault Top 25 Investment Management Employers Guide

Worlds Largest Asset Management Firms 2010

<u>Firm</u>	<u>AUM (In Trillions)</u>
1) BlackRock Inc.	~3.4
2) State Street Global Advisors	~1.9
3)Fidelity Investments	~1.4
4)Vanguard Group Inc.	~1.4
5) J.P. Morgan Asset Management	~1.3
6) BNY Mellon Asset Management	~1.2
7) Capital Research & Management Co.	~1.2
8) Pacific Investment Management Co. LLC	~1.2
9)Amundi	~0.9
10) The Goldman Sachs Group Inc.	~0.7

Source: Rankings from Pensions & Investments; Approximate AUM figures from company websites

Recruiting Timeline for Freshman

- Decide on Major

Economics, Economics & Accounting, FMS, Mathematics, Statistics, Computer Science

- Join FC / IAC / 180

Finance Connection → Leadership Program, Board

Investment Advisory Committee → Investment Pitch

180 Degrees Consulting → Hands-On Project Experience

- Most Importantly: GPA

Keep it as high as possible, you're capable of a 4.0 every quarter so aim for it.

Recruiting Timeline for Sophomores

- Start Networking with Alumni and Industry Professionals

Informational phone calls with people within the industry

Decide which vertical of finance you want to pursue

- Internship

Intern with a firm in the SB, LA, or SF areas either part-time or full-time over the summer

- Study Technicals / Markets

Keep up with current events and study valuation techniques

- Coffee Chats

Meet with alumni for coffee to develop more meaningful relationships with them

Recruiting Timeline for Juniors

- Continue Networking with Alumni and Industry Professionals
Informational phone calls with people within the industry
Decide which vertical of finance you want to pursue
- Land Summer Analyst Internship
This is the big internship; timelines are accelerated so you may get your offer in late sophomore year
- Study Technicals / Markets
Keep up with current events and study valuation techniques
- Coffee Chats
Meet with alumni for coffee to develop more meaningful relationships with them

Recruiting Timeline for New Transfers

UC SANTA BARBARA
FINANCE CONNECTION

UCSB Finance Connection

2 yrs 2 mos

President

Sep 2017 – Apr 2019 · 1 yr 8 mos

Santa Barbara, California Area



Senior Analyst

UCSB Investment Advisory Committee (IAC)

Sep 2017 – May 2019 · 1 yr 9 mos

Santa Barbara, California Area



Investment Banking Intern

Corner Capital Partners, LLC

Feb 2018 – Jun 2019 · 1 yr 5 mos

Santa Barbara, California



Investment Banking Summer Analyst

Armory Group | Asset Management, Consulting, Investment Banking

Jun 2019 – Aug 2019 · 3 mos

Greater Los Angeles Area



Founder

PoolUp

Jun 2018 – Present · 1 yr 5 mos

Santa Barbara, California



Financial Advisor

Achilles Coffee Roasters

Aug 2019 – Present · 3 mos

Greater San Diego Area

Junior Year



Michael Chong
Class of 2020

Junior Winter –
Senior Spring

Senior Summer

5th Year

Recruiting Timeline for Seniors

- Prepare for Full-Time Opportunities in the Fall of Senior Year

Recruiting will generally happen in the fall quarter of senior year for full time positions

- Consider Graduate School

Breaking into finance is more than possible out of a Masters in Finance program or MBA

- Continue Networking with Alumni and Industry Professionals

Informational phone calls with people within the industry

Coffee chats

How Can I Be Involved?

- **General Membership:** Anyone with an interest in finance and ability to attend our discussions and presentations can be involved
 - Membership: \$10/academic year
 - Submit membership request to our google form (on our website)
 - Resume Book
 - Interview Prep Guides (Fit, Behavioral, Tech.) from WSO, M&I (\$200+)
 - Info Sessions with Alumni and Banks
 - Subscribe to the email list through our website
- **Investment Banking Workshop:** For those interested in joining a rigorous program designed to best position you for investment banking recruiting
- **General Finance Workshop:** A more involved program for those interested in other verticals of finance (corp fin, S&T, asset management, etc.)
- **Freshman Training Program:** Designed for first quarter freshman interested in the very basics of finance. Prepares you for IAC recruiting and to join IBW. Starting in Week 3.

Investment Banking Workshop

- **Description:** The Finance Connection Investment Banking Workshop is a program to help motivated freshmen and sophomores prepare for the intense and accelerated investment banking recruiting process. No other job out of undergrad beats the responsibility, access to top executives to facilitate massive transactions, compensation, and exit opportunities that investment banking offers. The time to start is now! If you join our program, you'll have access to interview preparation (behavioral and technical), networking assistance, and hands on mentorship and guidance from upperclassmen who actually broke in. Additionally, you'll be surrounded by like-minded students where the mutual accountability leads to an excellent professional and social environment. If you want an offer, this is the place to be.
- **Benefits**
 - Waived Finance Connection Membership dues
 - Weekly meetings with your cohort to work through investment banking preparation (behavioral questions, technical questions)
 - Work on group projects to put together what you've learned
 - Mock interviews and 1 on 1 guidance
 - Exclusive networking events
 - And with enough work, a banking offer is virtually guaranteed

Investment Banking Workshop

- Requirements

- Apply through the Application link (below)
- A 30 minute interview to place you in one of two tracks within the program
- Freshman or Sophomore
- A strong work ethic

- Deadlines

- Application Deadline: Saturday, October 9th
- Interviews are the following weekend

- Key Statistics

- 80% of the previous sophomore cohort have secured Junior summer investment banking internship offers
- More than a third of the previous freshmen cohort have since secured investment banking internships and all are well prepared for recruiting this winter and spring of their sophomore year



General Finance Workshop

What is it?

Weekly meetings that focus more on general Finance interview skills and technical knowledge rather than a deep dive into skills specific for banking, as seen in IBW.

This Workshop will start off with the basics and slowly build up to teaching you more advanced and rigorous skills.

Requirements

- Application (including resume)
- 15-20 minute 1 on 1 interview
- All majors and all years welcome to apply

Timeline

- **Application Open:** Week 6-8 Fall 2021
- **Interviews:** Week 9/10 Fall 2021
- **Workshop Start:** Week 1 Winter 2022

*All exact dates TBD

Fall Agenda

Oct. 6th

Investment Banking Internship Presentation + Q&A

Oct. 13th

Fireside Chat with Investment Banker Alum

Oct. 20th

Networking Deep Dive

Oct 27th

Resume Workshop

Resources

- Finance Connection website and email fc.ucsb@gmail.com
- Board members and upperclassmen
- Websites: Mergers and Inquisitions, Vault Guides, Wall Street Oasis
- Media: WSJ, Financial Times, Yahoo Finance, The Economist, CNBC
- Newsletters: Axios, Dealbook, Pitchbook, Morning Brew, WSJ Ten Point, TechCrunch, StrictlyVC, VentureBeat

Other Organizations of Interest

- Investment Advisory Committee – Junior Analyst application open until October 9th, apply at investments.as.ucsb.edu
- IAC invests over \$200,000 in equities on behalf of student government
- 180 Degrees Consulting, flyers available

Welcome Social Friday

FINANCE CONNECTION'S
FIRST EVENT OF THE YEAR!

WELCOME SOCIAL

ALL are welcome to come eat
free pizza and mix with
Finance Connection to get
to know UCSB's premier
finance club, **RSVP below!**

FRI, OCT. 1 AT 4 PM
@ BEACH UNDER PELICAN PARK

UC SANTA BARBARA
FINANCE CONNECTION



Meet & Greet

Introduce yourself to a board member!

Complete your application on our website (Under the 'Membership' Tab)

Pay \$10 annual dues to @UCSBFC on Venmo

Subscribe to our email mailing list

Follow us on instagram @ucsbfinanceconnection

Please leave the room before 8pm as the IAC meeting begins directly after Finance Connection

We hope to see you Friday afternoon!